

**MEMEX**  
Measuring Manufacturing Excellence

**MERLIN**

# The *Two Things* You Need To Know

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Inspiring Innovation and Discovery

# MEMEX PROVEN SINCE 1992

Leading the Industry – Building on Key Trends

## World Class

**1992-1998**

Computing Power

- ✓ Co-developed bubble memory replacement for Fanuc 6/9/11/12
- ✓ Created Fanuc 0 & 10 memory upgrades
- ✓ Released the Mx1000 BTR
- ✓ Network Connections to Fanuc
- ✓ FMS projects

**1999-2007**

Network Connectivity

- ✓ First CNC Web connection
- ✓ Becomes largest DNC vendor in North America
- ✓ Launches Mx1000 Universal Machine Tool Interface

**2008-2011**

Industry Standards

- ✓ Joins MTConnect Technical Advisory Group
- ✓ Launches MERLIN OEE + DNC and gains key customers
- ✓ Asked to co-chair MTConnect Legacy Machine Tool Working Group

**2012-2013**

Machine Connections

- ✓ Selected by Microsoft as MES
- ✓ Commercialization Phase
- ✓ MERLIN earns Frost & Sullivan Innovation Award

**2014-2016**

Software

- ✓ Mazak selects MERLIN for Kentucky plant roll-out
- ✓ MEMEX becomes public company under the call letters “OEE”
- ✓ Cisco and Mazak select MERLIN for SmartBOX

Are you ready for the next industrial revolution?

# The Two Things In Manufacturing



1. How do we connect our most important assets (machine tools, systems, operators, sensors, ....)
2. How do we *safely* and *securely* connect these countless IIoT assets to each other and to the outside world along with countless other systems?
  - \* Create silos of information?

Deciding to NOT digitize your plant is a decision to go out of business.

## Digitize or PERISH!



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# What Is Cyber-Physical Security (CPS)?



- Cyber-Physical Systems control physical devices and are monitored/controlled by a computer and the term was coined by Helen Gill at the National Science Foundation in the 2006 timeframe.
- \* Cyber-Physical Security (according to IEEE): *“In contrast to cyber security, the goal of cyber-physical security is to protect the whole cyber-physical system, which uses widespread sensing, communication and control to operate safely and reliably.”*
- \* In manufacturing, CPS means protecting machine tools, operators, sensors and anything that can “do something physical” in your shops and plants.

# What Are Examples of CPS Breaches?



**Stuxnet** – Most famous example of a CPS attack

- \* Iranian centrifuges spin out of control, but report all is well.
- \* Siemens S7 controller still had the default login/password

\* **MEDJACK** – Hijacking Medical Devices

- \* “This includes diagnostic equipment (PET scanners, CT scanners, MRI machines, etc.), therapeutic equipment (infusion pumps, medical lasers and LASIK surgical machines), and life support equipment (heart - lung machines, medical ventilators, extracorporeal membrane oxygenation machines and dialysis machines) and much more.” – ComputerWorld article by Darlene Storm on MEDJACK and TrapX

\* **Many of these IoT/IIoT devices were NEVER designed to be secure!**

\* **Tire Pressure Monitoring System Attack (TPMS)** - unencrypted

- \* 100 zero PSI per second on each tire

\* **Remote Hack of Jeep**

- \* Jeep remotely hacked – Fiat Chrysler recalls 1.4 million cars
- \* 60 Minutes Lesley Stahl

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# Security Overview



- Which is your shop or plant's security model?
- \* Think of security in the same way that the United States Secret Service protects the President – in layers upon layers of security with clear plans on how to deal with breaches at each level.
- \* Authentication – who or what are you?
- \* Authorization – what are you or the device allowed to do?
- \* We all know what IT (Informational Technology) is, but what is **Operational technology (OT)**?
  - \* **OT** is hardware and software that detects or causes a change through the direct monitoring and/or control of physical devices
- \* Protect (encrypting) data in-flight (on a network) and at rest (sitting on a disk drive)

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# Security Principles – The Basics

**Confidentiality** (WHO or WHAT is ALLOWED see this?)

+

**Authenticity** (How do I KNOW who you REALLY are?)

+

**Integrity** (HOW do I KNOW this has NOT been tampered with?)

=

**Operational  
Uptime &  
Secure  
Availability of  
Services**

# Why FBI versus Apple Is a BIG Deal!



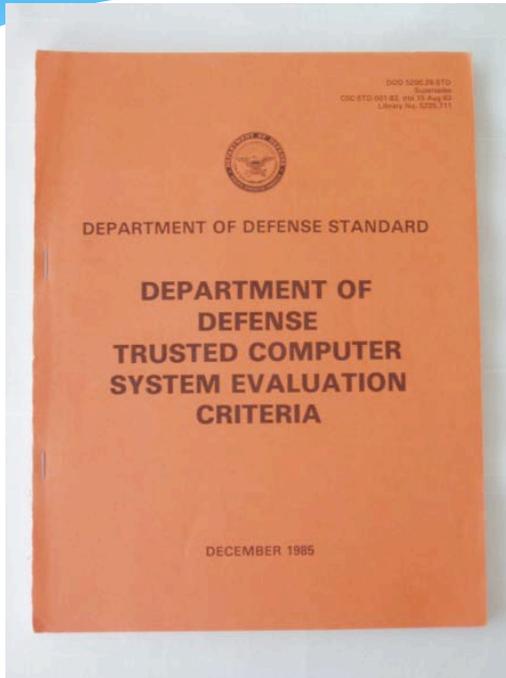
- \* At first blush, why **not** create a back door for the FBI?
- \* No matter what it is called, a backdoor is a backdoor is a backdoor
- \* IF Apple is (eventually) forced to create a backdoor, then other companies will be forced to create back doors as well and then the bad guys will quickly figure out how to use the back doors and your information will be at risk – your financial, your personal information, your medical information, ...
- \* Even if Apple later agrees, the bad guys will use encryption communication anyway as bad guys don't follow laws
- \* This is like trying to outlaw math – BIG surprise that United States politicians DON'T get it
- \* The outcome of this will have a HUGE affect in ALL on American's personal and professional lives
- \* General Michael Hayden (only person to be Director of BOTH NSA & CIA) agrees with Apple

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# Industry Call to Action

- The “Orange Book” was the bible for computer system security in the 80s, 90s and early 2000s
  - A — Verified protection
  - B — Mandatory protection
  - C — Discretionary protection
  - D — Minimal protection
- The industry needs a **Manufacturing Trusted Plant Evaluation Criteria Standard**



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# Thanks!



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